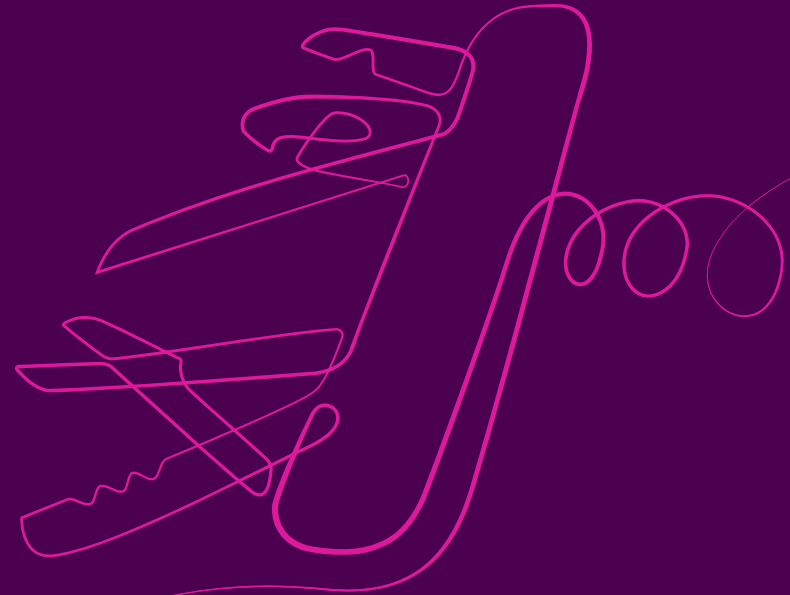


Beazley Manufacturing Risk & Response



The exposures related to manufacturing errors or product recalls are ongoing and increasing regardless of a company's size or industry. Our offering provides comprehensive, innovative protection.

Beazley Manufacturing Risk & Response Highlights

Key coverages:

- The costs incurred to remove the product from the stream of commerce
- The costs to redesign/design, reformulate, replace, repair, or refund the product, including software redesign
- Medical costs for medical device products
- The costs to protect the brand and reputation
- The loss of income or any costs to mitigate loss of income
- Damages incurred by a third party
- Penalties associated with a regulatory proceeding

Territories covered:

- Worldwide coverage, ability to make direct payments to foreign subsidiaries (subject to the financial interest clause)

2 solutions available:

Manufacturing Risk for Consumer Goods & Component Parts

All finished non-food products and component parts for any industry

Manufacturing Risk for Consumable Products

All topical and ingestible products for use or consumption

Beazley Manufacturing Risk & Response Difference

- Easy to read and understand policy forms that have all coverages integrated into the policy form instead of included via endorsement
- Minimal exclusions
- Our Manufacturing Risk & Response policy forms do not require a recall to trigger coverage
- Broad trigger on the non-food form, which does not require any tie back to bodily injury, property damage, or impaired property
- Ability to combine food and non-food products into a single policy
- Forensic Accounting Services is offered up to the policy limit with no sub-limit
- Design/Redesign costs included
- Software redesign costs included
- Medical costs for medical device products included
- Ability to make direct payments anywhere worldwide as long as Lloyds is authorized to do business

Beazley Manufacturing Risk & Response Coverage Details

Who are we insuring?

We will reimburse the “insured” which includes the “named insured” as well as any “subsidiary”.

Where does coverage apply?

This policy provides worldwide coverage.

When will this policy trigger?

The “insured incident” must be first discovered by the “insured” during the “policy period” and reported to the “insurance company” as soon as practicable but no later than 45 days after the end of the “policy period”.

What occurred to trigger the policy?

Consumable Products:

- “Adulteration”
- “Packaging Defect”
- “Regulatory Proceeding”
- “Adverse Publicity
- “Product Tampering”
- “Product Extortion”
- “Agency Advisory”
- “Cyber Incident

Consumer Goods & Component Parts:

- “Defect”
- “Mislabeling”
- “Regulatory Proceeding”
- “Adverse Publicity”
- “Cyber Incident”

Why did the covered incidents occur, and at what point in the supply chain?

Consumable Products:

There was an “adulteration” or “packaging defect” due to a:

- “Supply Chain Error”
- “Processing Or Production Error”
- “Distribution Error”

Consumer Goods & Component Parts:

There was a “defect” or “mislabeling” due to a:

- “Design Error”
- “Supply Chain Error”
- “Manufacturing Error”

How is the insured affected and how is insurance company reimbursing the insured?

“Loss”: The standard elements of potential financial loss:

- Operating Costs
- Business Loss
- Reputational Damages
- Third Party Damages
- Extortion Monies (Consumable Only)

“Response Services”: Added costs outside of “loss” for investigation & mitigation, typically from a third party vendor:

- Crisis consulting costs
- Investigation costs
- Forensic accounting services
- Legal services
- Reputational management services

“Penalties”: Fines/penalties from a regulatory/government entity.

Beazley Manufacturing Risk & Response Appetite

We underwrite companies in all areas of the supply chain, including growers, suppliers, manufacturers, distributors, wholesalers, and retailers.

Consumable Product Examples:

- Meats, Poultry, and Seafood
- Pharmaceuticals, Nutraceuticals, and CBD
- Frozen Food & RTE Food
- Sauces, Dressings, and Condiments
- Toiletries & Cosmetics
- Beverages
- Animal Supplements
- Fruits & Vegetables
- Bakery & Confectionary

Consumer Goods Examples:

- Tools & Hardware
- Furniture & Home Furnishings
- Medical Devices & Implants
- Cleaning Supplies & Paper Goods
- Sporting Goods & Firearms
- Appliances & Electronics
- Apparel & Accessories
- Toys

Component Parts Examples:

- Auto Components
- Aviation/Aerospace Components
- Metal Components
- Electrical Components
- Construction Materials
- Textiles
- Plastic & Rubber Components
- Medical Device Components
- Packaging Materials

Disclosure: US

The descriptions contained in this communication are for preliminary informational purposes only and coverages are available in the US only on a surplus lines basis through a licensed surplus lines brokers underwritten by Beazley syndicates at Lloyd's. The exact coverage afforded by the products described herein is subject to and governed by the terms and conditions of each policy issued. The publication and delivery of the information contained herein is not intended as a solicitation for the purchase of insurance on any US risk. Beazley USA Services, Inc. is licensed and regulated by insurance regulatory authorities in the respective states of the US and transacts business in the State of California as Beazley Insurance Services (License#: 0G55497).